



Case Study



Chelmer Foods Limited

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Problem

Chelmer Foods Ltd are one of the largest importers of dried fruits, seeds, nuts, and pulses in the UK. The company was established in 1992 and witnessed significant expansion after merging with Flagship Fruit & Nut Ltd in 2010. Consequently, the team have earned a reputation as a dependable supplier to major retailers, manufacturers, and individual consumers throughout the country.

This award-winning company had found themselves frustrated with the limited distribution coverage and storage capacity of their previous haulage and storage provider, who were struggling to handle Chelmer Foods' growing needs. As a result, by 2018, they were on the hunt for a North West-based partner to fulfil their requirements.



Solution

We began collaborating with Chelmer Foods Ltd in 2018, and have been privileged enough to provide AA-grade BRCGS-certified (BRC) warehousing for their products, alongside tailored delivery solutions throughout the UK, ever since.

We provide an entirely bespoke solution for Chelmer Foods Ltd, storing and distributing their products directly from our cutting edge facility at Frontier Park, in Blackburn. By doing so, they have been able to expand their customer base in the North West with confidence, securing some great Manchester-based clients.

Our partnership also extends to their primary facility in Chatteris, where we distribute their products directly to retail outlets nationwide. As well as this, we've created a bespoke transport solution for Chelmer Foods, by acquiring skeletal trailers to efficiently oversee the transportation of goods from Liverpool docks to our Blackburn warehouse.

Moreover, to enhance their daily operations, Chelmer Foods purchased one of our reliable Fagan & Whalley vehicles in 2021 to move trailers around their Chatteris facility. This initiative has significantly improved their operational efficiency.

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Fagan & Whalley have been a dream to work with. From a professional perspective, they have everything covered, but from a personal standpoint, the team has exceeded our expectations.

Every member of the team is a pleasure to work with. They're friendly, personable, and straight-talking - and share many of our values. We really appreciate the transparency and open communication that F&W provides, and have built a fantastic working relationship with them over the last six years.

Simon Heather

How Fagan & Whalley can help grow your business

For almost 100 years, we have provided transport, distribution, and BRCGS (BRC) warehousing services to clients nationwide. As a result, no matter what logistic difficulties you're facing right now – we're almost certain we'll be able to help. With multiple warehouses and a nationwide distribution network, we can help you extend your reach across the UK whilst giving you the peace of mind that the integrity and quality of your products are kept intact.

Whether you've outgrown your current warehousing provider or distributor, or are having difficulty finding one that matches your requirements, we'd love to hear from you. By partnering with Fagan & Whalley, you'll be joining hundreds of satisfied clients in knowing that a trusted, reliable and qualified partner handles your logistics needs.

Get in touch

If you'd like to know more about any of our services, call our friendly team on **01282 771983** to find out more about our services – they'll be happy to help!



Fagan & Whalley