



Case Study

County Sales



Problem

Established in 1981, County Sales is a UK-based distributor of health & beauty, cosmetics, shoe care, and convenience store products.

By 2017, the company had experienced significant growth that led to them outgrowing their premises in Clitheroe. This expansion created a pressing need for a reliable and comprehensive third-party logistics solution that could cater to the increasing demands of their product storage and distribution.



Solution

Understanding the challenges faced by County Sales, here at Fagan & Whalley, we stepped in to offer our tailor-made logistics services. We had been their go-to partner for transport needs since 2010 and were excited at the prospect of broadening our services to support their growth.

With the opening of our custom-built warehouse at Burnley Bridge in 2017, we started providing complete storage, fulfilment, and distribution service for County Sales. Today, we offer an entirely bespoke service to County Sales, whereby their stock is brought from overseas into our network, reworked onto pallets, safely stored, and then dispatched to customers nationwide.

We take pride in delivering seamless, end-to-end logistics solutions for County Sales, in turn playing an instrumental role in their ongoing growth and expansion.

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We've worked with Fagan & Whalley for over ten years now, and we've consistently worked very well together. Over the years that we've worked with them, our relationship has strengthened, and our business has continued to grow through using their facilities. The Fagan & Whalley team offer excellent service all-round and maintains a great level of communication, which is vital when integrating such an important function of your business with a third-party logistics provider.

Phil Collins

How Fagan & Whalley can help grow your business

If you, like County Sales, are dealing with the challenges of outgrowing your current storage and distribution capacities or need a trusted logistics partner, we at Fagan & Whalley are here to help. Our comprehensive, efficient, and customer-centric storage and distribution services are designed to cater to your business's unique needs.

By joining forces with Fagan & Whalley, you can focus on your core business, knowing that a competent and dependable partner is taking care of your logistics.

Get in touch

If you'd like to know more about any of our services, call our friendly team on **01282 771983** to find out more about our services – they'll be happy to help!



Fagan & Whalley